



For Immediate Release

Brian Mann Elected to the NAFA Board of Directors

Colton, CA (November 2, 2011) – The National Association for Fixed Annuities (NAFA) has elected Brian D. Mann of Huntington Beach, Calif., to join its board of directors during the association's annual meeting held on Oct. 20 in Boca Raton, Florida.

Mann is the Senior Vice President for the Annuities and RIA Divisions for Partners Advantage Insurance Services, LLC a national insurance marketing organization serving life, annuity, health professionals and registered representatives throughout the country. He has been an active member of NAFA throughout his career. Starting in 2009, he worked tirelessly as a member of the NAFA Legislative Affairs Committee which focused on defeating SEC Rule 151A, which was accomplished through the passage of the Financial Regulations Bill by the U.S. Senate in July 2010.

In addition to his current executive leadership role at Partners Advantage, Mann has continued to build his personal practice well into the Top of the Table production levels. He is a licensed insurance agent and holds several securities licenses. He invests hundreds of hours providing annuity sales training, coaching and mentoring to independent insurance professionals throughout the country. He is also the co-author of *Chicken Soup for the Financial Advisor's Soul* and *Chicken Soup for Every Retiree's Soul*. In 1997, he founded First Choice Financial (FCF) and led the company as its Chairman and Chief Executive Officer for over a decade prior to merging FCF with Partners Advantage in May 2008.

NAFA, the National Association for Fixed Annuities, is a national trade association exclusively dedicated to promoting the awareness and understanding of fixed annuities. NAFA is the only association whose sole purpose is advocating for the fixed annuity product and educating regulators, legislators, consumers, members of the media, industry personnel, and distributors about fixed annuities and their benefits to retirees and those planning retirement. NAFA's membership of fixed annuity carriers and independent marketing organizations represents over 200,000 agents and registered representatives selling fixed annuities. NAFA was founded in 1998 and is headquartered in Milwaukee, Wisconsin. Get more information on annuities at www.nafa.com

Partners Advantage Insurance Services, LLC, is an independent national insurance marketing organization with 80 associates located in offices across the country. For more information about Partners Advantage, visit their web site at www.partnersadvantage.com.

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